

Case Study: Manufacturing Industry

Leveraging DartPoints' Private Cloud for a Simplified DR Solution



Summary

Ability to replicate 60% more servers at 40% of the cost of managing DR themselves

Industry leading 30 minute recovery times

Flexibility and agility to ramp up resources quickly and on-demand

Results

"DartPoints made the migration process easy and painless; they even went above and beyond to speed up replication of our data to ensure a shortened window of vulnerability. They have been there every step of the way to help us develop a best-fit solution as our business' needs have grown."

Bobby Keller

IT Infrastructure Manager at
Dayton Superior

The Client

Founded in 1924 and headquartered in Dayton, Ohio, Dayton Superior is the leading North American provider of concrete construction products for the non-residential construction industry. The company is comprised of 13 U.S. manufacturing industries and 15 distribution centers across the world.

Challenge

As a global supplier utilizing real-time manufacturing, Dayton Superior's systems must be always on or else production comes to a halt. Dayton Superior needed a tech refresh – they were running low on resources and managing hardware on their own was becoming an expensive and intensive process. The organization sought a reliable solution that would allow them to free up both human and capital resources to focus on value-add initiatives. They needed a fully managed disaster recovery (DR) solution with resource scalability and easy testing to ensure their data is constantly available.

Solution

DartPoints engineered a dedicated private cloud located in DartPoints' Greenville, SC data center for a DR environment with full visibility. Dayton Superior's production data center connects locally to DartPoints' Cincinnati, OH facility which provides inter-city connectivity to DartPoints Greenville. This gives Dayton Superior the flexibility to ramp up resources quickly and on demand while meeting DR requirements for geo-diversity.

Dayton Superior's on-site production environment continuously replicates at the hypervisor level, easing the process and providing flawless recovery. Their IT Team doesn't have to worry about managing multiple systems and keeping replications in sync. DartPoints also monitors and manages Dayton Superior's DR servers and platform to ensure replication services are up at all times.

Results

DartPoints' DR solution provided Dayton Superior substantial savings on what would have been a costly capital expenditure. They can now replicate 60 percent more servers at 40 percent of the cost of managing DR themselves. DartPoints' industry-leading SLA's for low recovery times give Dayton Superior the ability to test more often. Their recovery time once took up to 3 hours and is now down to 30 minutes. The solution also gives the company the agility to easily ramp up resources as needed.

